



ATTENTION SUPPLIERS!

To ensure compliance with environmental and safety regulations, Dollar Tree is joining other retailers in implementing a new program to assist in the management and disposal of different types of products we carry.

To help us manage our regulatory compliance requirements, we have selected the WERCSmart solution offered by Weracs Professional Services. This program will help us communicate with our stores regarding the disposal of products covered by the new laws.

To be compliant with all federal, state, and local regulations for chemical-based products, we need your full cooperation with this very important initiative. For this reason, supplier participation in our Consumer Products Compliance Initiative is required.

New and rebuy products must be registered no later than November 15, 2014. The registration portal is open for registration.

For Free Training Seminars, visit www.supplierweracs.com

Attached you will find the details of the program. We appreciate your support and ask that you please contact me at weracs@dollartree.com or 1-757-321-5854 if you have any questions.

David O'Connell
VP Global Sourcing



Dear Dollar Tree Stores, Inc. and Greenbrier International, Inc. Vendors:

To comply with regulatory environmental and safety standards, Dollar Tree Stores, Inc./Greenbrier International, Inc. is launching a compliance initiative for chemical-based products that we carry in our stores.

To be compliant with all federal, state, and local regulations for chemical-based products, we need your full cooperation with this very important initiative. We will provide you with the support and guidance necessary as we work through this process together.

PROCESS:

Dollar Tree Stores, Inc./Greenbrier International, Inc. has selected the WERCSmart system offered by The Wercs Professional Services, LLC (WPS) to help us manage regulatory compliance requirements for all chemical-containing products we purchase from you.

You will be required to register your products in the WERCSmart system. WPS will then perform a compliance assessment of each product to support Dollar Tree Stores, Inc./Greenbrier International, Inc. with their regulatory compliance goals.

The following product types are required to be a part of this process:

CATEGORY	DETAIL
FOOD / CANDY / BEVERAGE	Cooking Oils, Cooking Sprays, Energy Bars, and Drinks
HEALTH / BEAUTY / PERSONAL CARE	Aerosols and Compressed Gases
	Contraceptive Foams, Films, and Spermicides
	Cosmetics
	Cough Medicine
	Deodorants
	Equipment sold with chemicals (e.g. vaporizer sold with medication)
	Inhalers
	Lip Balm & Lip Cream
	Liquid Drops (eye drops, ear drops)
	Lozenges
	Medical Testing Devices (e.g. pregnancy tests, drug tests, urinary tract infection tests)
	Medicated Gum
	Medicated Ointments, Oil, and Creams (e.g. Suntan lotion, antibiotic cream)
	Medicated Swabs, Wipes, and Bandages
	Nasal Spray
	Over-The-Counter Medication or Supplement of Any Kind (e.g. nicotine, antihistamines)
	Patches (heated and/or medicated)
	Perfumes
	Petroleum Jelly
	Pills or Capsules (e.g. pain reliever, vitamins, water pills)
Shampoo (regular and medicated)	

CATEGORY	DETAIL
	Skin Lotions, Creams, Oils, and Ointments
	Soap
	Toothpaste
HOME / GARDEN / AUTOMOTIVE	Adhesives (glues)
	Aerosols and Compressed Gases
	Air Fresheners
	Automotive
	Batteries and Battery Containing Products
	Chemical-Treated Products
	Cleaning Products
	Detergents
	Disinfectants
	Drain Cleaners
	Electronics, Lights, Light Bulbs, Products with Circuit Boards , Solar Products
	Equipment sold with chemicals (e.g. air fresheners)
	Lawn and Garden
	Pens, Paints, and Permanent Markers
	Products that kill, repel, or prevent growth of any living organism
PETS	Aerosols and Compressed Gases
	Pet Care Liquids and Treatments
TOYS	Aerosols and Compressed Gases
	Battery-Powered or Solar Toys
	Bubbles
	Glow Sticks and Glow Products

RESOURCES FOR SUPPLIERS:

WERCS offers free one-hour training seminars to better learn the process. For information, please visit their website at www.supplierwercs.com.

ACTION REQUIRED BY SUPPLIERS:

1. Product Registration:
 - a. You need to begin to register all of your chemical-containing products purchased by Dollar Tree Stores, Inc./Greenbrier International, Inc. Registration must be completed within 30 days of receipt of notification that we are purchasing a new item.
 - b. To do so, please visit www.supplierwercs.com. If you already have a WERCSmart account and the products you sell to Dollar Tree Stores, Inc./Greenbrier International, Inc. are already registered, please log into the system and authorize WerCS Professional Services to send Dollar Tree Stores, Inc./Greenbrier International, Inc. your current Safety Data Sheet (SDS) and the product compliance assessment data.
 - c. If the products you sell to Dollar Tree Stores, Inc./Greenbrier International, Inc. are not yet registered, please log into the system and register your items.

2. Safety Data Sheets (SDS) and Labeling:

- a. At the time you register your products, you will be required to provide a Safety Data Sheet (SDS) (not applicable to over-the-counter drugs, cooking oils, and dietary supplements) along with a copy of the label used on the product being registered.
- b. The SDS must be compliant with the United Nation’s Globally Harmonized System of Chemical Classification and Labeling, or GHS for short. If you are not aware of this information you will need to acquire it from your chemical supplier.
- c. If you do not have a GHS compliant SDS you can have one processed by WERCSmart through their WPS division. The cost for this service is \$380.00

3. New Items:

- a. As we move forward together, you will need to complete this process for any new products purchased by Dollar Tree Stores, Inc./Greenbrier International, Inc. prior to shipment.
- b. We will require that this process is completed when a UPC or formulation is changed in any way on your products.

CONFIDENTIALITY:

All information provided during this process will be kept STRICTLY confidential. The WERCS is committed to the highest levels of security and will not share any proprietary information with Dollar Tree Stores, Inc./Greenbrier International, Inc.

SCHEDULE OF SERVICES:

The WERCS will assess a registration fee to you based on the following schedule of services:

PRODUCT STATUS	SERVICE	FEE (PER PRODUCT)
Registration Complete in WERCS	Transmission of data to Dollar Tree Stores, Inc./Greenbrier International, Inc. with additional review required by The Wercs (i.e., product already registered with The Wercs but not previously associated with Dollar Tree Stores, Inc./Greenbrier International, Inc.)	USD 40.00
	Associating additional UPCs to a previously assessed product	USD 25.00
Registration Required in WERCS	Product review and transmittal with Supplier provided Safety Data Sheet (SDS) (i.e., product is new to Wercs and Supplier uploads compliant SDS)	USD 180.00
	Product review and transmittal with an SDS developed by The Wercs (i.e., product is new to Wercs and Wercs authors compliant SDS)	USD 380.00

We greatly appreciate your support as we move forward with this initiative and are here to help you through the process.